

## SHAYE R. MANDLE



As the new Executive Director of the FedEx Institute of Technology at the University of Memphis, Shaye R. Mandle brings to the position nearly 15 years of professional experience in executive leadership, technology commercialization, economic development, government affairs, public policy, business strategy and strategic communications. Mr. Mandle has extensive experience in advising and collaborating with local, state and federal government entities, research institutions and not-for-profit organizations, and Fortune 500, mid-size and early stage commercial businesses.

Most recently, Mr. Mandle led the strategic business activities of the Reconnaissance and Surveillance Operation (RSO) of Science Applications International Corporation (SAIC), one of the ten largest commercial defense/aerospace firms in the nation. Mr. Mandle's leadership included business strategy, technology commercialization, university partnerships, government relations and mergers and acquisitions, with a focus on defense and homeland security technology development. Mr. Mandle has Top Secret security clearance.

Mr. Mandle holds a Juris Doctor, *cum laude*, from the Duquesne University Law School and a Bachelor of Arts from Illinois Wesleyan University. Mr. Mandle is licensed to practice law by the Supreme Court of Illinois and the U. S. District Court for the Northern District of Illinois and has been a Certified Contract Advisor with the National Football League.

Prior to joining SAIC, Mr. Mandle served as the Chief Executive of two technology-focused public policy and economic development organizations, the East-West Corporate Corridor Association (EWCCA) and the Illinois Coalition. As Executive Director of the EWCCA, Mr. Mandle directed the operations of the Chicago western suburbs' largest business advocacy organization. During Mr. Mandle's tenure at the EWCCA, membership grew by 35%. As President of the Illinois Coalition, Mr. Mandle led Illinois' premiere public/private partnership, advocating for science and technology-based economic development. Mr. Mandle's leadership included submitting annual strategic plans to Illinois' Governor and Congressional Delegation. During Mr. Mandle's tenure at the Illinois Coalition, the organization provided the State with a strategic plan for growth that led to the largest public investment in Illinois' science and technology infrastructure in its history (Illinois VentureTech, \$2 billion) and seed-stage venture capital investments through the Technology Development Bridge program reached all-time highs. These programs produced significant investments in new university-based institutes and entrepreneurial centers and funded more than 20 new start-up businesses. Mr. Mandle's tenure included a trip to China as part of an Illinois government and business delegation to explore technology-based economic opportunities in this expanding nation.

Prior to leading the EWCCA and the Illinois Coalition, Mr. Mandle served as the District Director to the Speaker of the U.S. House of Representatives, J. Dennis Hastert. As Speaker Hastert's District Director, Mr. Mandle was responsible for coordinating the Speaker's district activities, including oversight of all local, legislative and political activities. Mr. Mandle specifically focused on issues relating to transportation, agriculture, science and technology and business development. In addition to serving as Speaker Hastert's District Director, Mr. Mandle

was in private law practice with the firm of Murphy, Hupp, Foote, Mielke & Kinnally and served under Illinois Governor Jim Edgar as a Legislative Liaison to the Illinois Department of Revenue. Mr. Mandle also worked on Capitol Hill for Speaker Hastert.

Mr. Mandle has served on many boards and committees and has received numerous recognitions for his work. Mr. Mandle currently serves as the inaugural Chairman of the Board of Directors of Learning Point Associates, an education-based not-for-profit organization, on the Aurora University Dunham School of Business Advisory Board and on the West Suburban Technology Enterprise Center (WESTEC) Board of Advisors. Mr. Mandle has served as a Regional Judge to the White House Fellows Program and has served on the Illinois Workforce Board, the Chicago Workforce Board, the Chicago Biotech Network Board of Directors, and the Advisory Board of the Great Lakes Industrial Technology Center in Cleveland, Ohio. Mr. Mandle has been very involved in higher education, serving as a Northwestern University Associate on the Corporate Community Relations Committee for Loyola University-Chicago, the University of Illinois, Urbana-Champaign, College of Engineering Advisory Board and the Southern Illinois Research Park External Advisory Council, in addition to his current involvement with Aurora University. Mr. Mandle currently serves as an adjunct professor at Aurora University, teaching Advanced Business Law. Additionally, Mr. Mandle has guest lectured at the University of Chicago's Graduate School of Business, the Kellogg Graduate School of Management at Northwestern University, at Loyola University-Chicago and at the University of Illinois-Chicago.

In 2002, Mr. Mandle received the Robert M. Montgomery Outstanding Young Alumnus Award from his alma mater, Illinois Wesleyan University. Mr. Mandle has been recognized in Crain's Chicago Business, first as one of its "Internet 100" and then in "Who's Who in Chicago Business." Mr. Mandle was also recognized by *i-Street* Magazine as one of the "Top 100 People Who Put the 'New' in Chicago's New Economy" in 2001 and as one of the "Top 100 People in Chicago's High Tech Economy" in 2002. Mr. Mandle has delivered testimony before committees of the Illinois General Assembly and the U.S. House of Representatives and has been a regular speaker at events throughout Illinois and in Washington, D.C.