

## Questions to Ask Employers

- 1. Why is the job open? Is it due to growth, a promotion, or a termination?
- 2. How many people have held this position in the last few years? Why?
- 3. Describe the organizational structure of the department/organization.
- 4. Where is the job located, what are the travel/relocation requirements?
- 5. What would the first assignment be? After six months how would the job change?
- 6. What are the realistic chances for growth on the job? What about training?
- 7. What are the skills and attributes most needed to get ahead in the company?
- 8. Who will be the company's major competitor over the next five years?
- 9. How long have you been with the company and what is it about the company that keeps you here?
- 10. How regularly do performance evaluations occur, and what model do they follow?
- 11. Is there a written job description, and may I see it?
- 12. Where are the opportunities for greatest growth within the company?