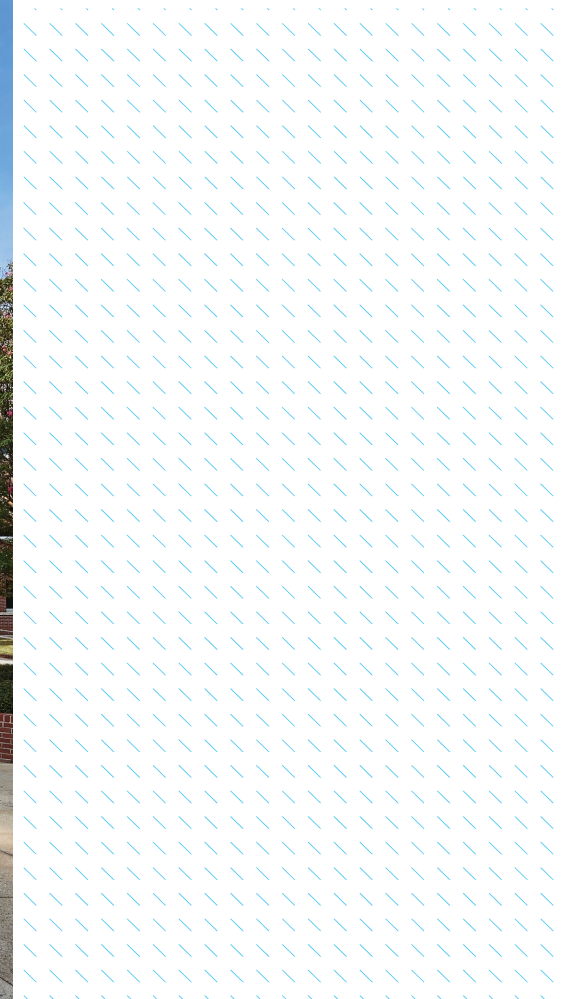




THE UNIVERSITY OF
MEMPHIS®

Division of Research & Innovation



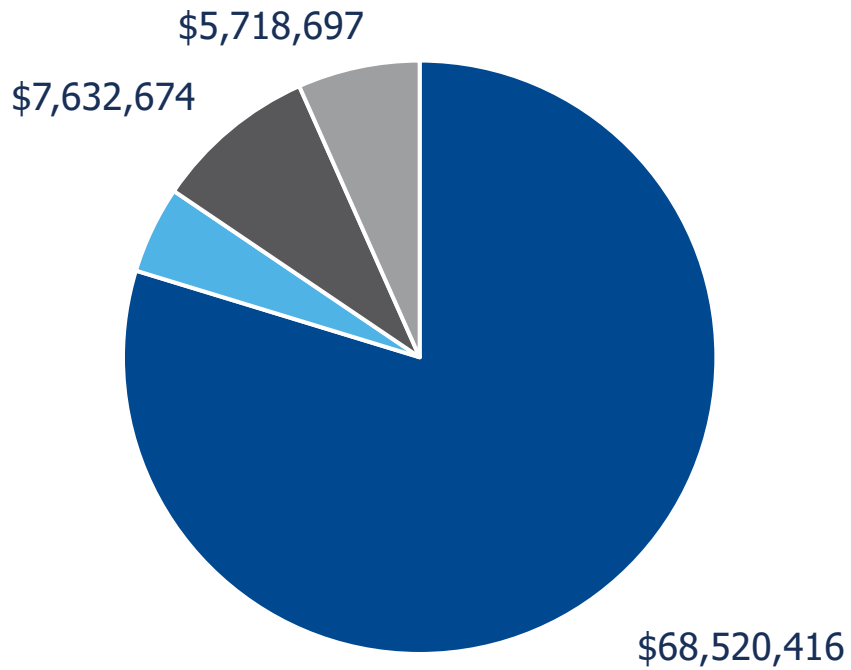
**College of Arts and
Sciences Retreat**

August 21, 2023



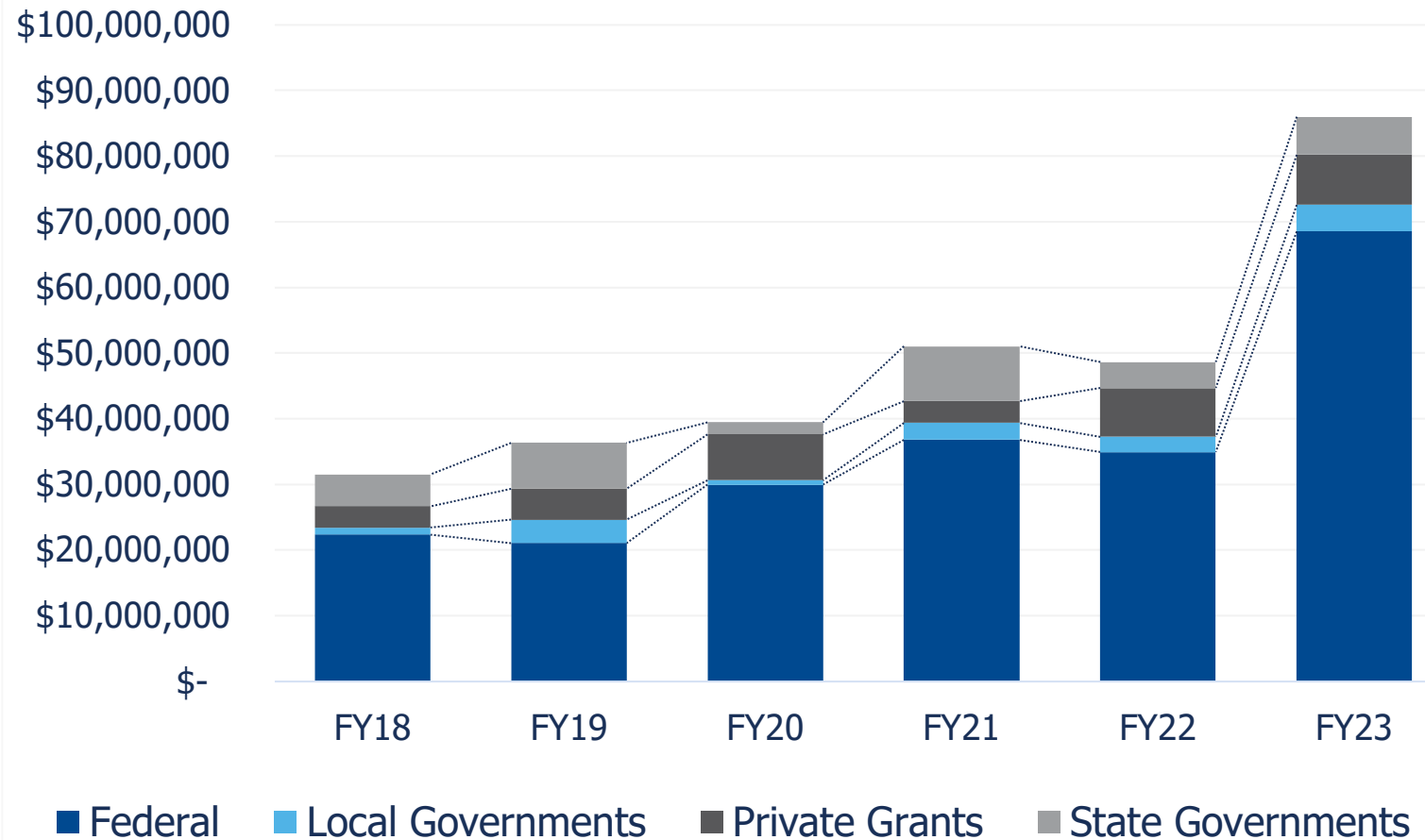
Faculty Driven Success

2023 Funding by Source



Between FY18 and FY23 the University has increased research awards by 270%.

Award Breakdown FY18-FY23





5 Years of Progress

The Changing Research Culture at UofM

FY18

FY23

FY18

FY23

FY18 Total
Research Award Dollars
\$31.5M



FY23 Total
Research Award Dollars
\$86M

Average
Award Size
\$109,428



Average
Award Size
\$294,022

Departments or Units
with \$1M+ Total Awards
11



Departments or Units
with \$1M+ Total Awards
20

Total Proposal
Amount Submitted
\$134.6M



Total Proposal
Amount Submitted
\$263.6M

Millionaire
Principal Investigators
2



Millionaire
Principal Investigators
15

Principal Investigators
with \$500K or more
15



Principal Investigators
with \$500K or more
34



DR&I: Who We Are

- **The Division of Research and Innovation is comprised of the following units:**

- **Research Development**
- **Pre-Award Services**
- **Post-Award Services**
- **Research Compliance**
- **FedEx Institute of Technology**
- **Integrated Microscopy Center**
- **Animal Care Facility**
- **Office of Technology Transfer**

New Division Teams in 2023:

- **Post-Award Services (Grants Accounting)**
- **Office of Post-award Management**

RESEARCH
+ INNOVATION

Important Notes

- **Research Development** and the **Office of Research Enterprise Services (Sponsored Programs/Grants Accounting)** (and your Pre-Award Coordinators) work together to help move all grant opportunities forward
- **New Workflows currently being developed to align grants accounting and OPAM with OSP**
- **Thank you to FY23 UofM Research Council CAS Representatives:** Keri Brondo, Reza Banai, Sanjay Mishra, Santosh Kumar, Chuck Langston, Alistair Windsor, Dipankar Dasgupta, Kathrine Lambert-Pennington, Meghan McDevitt-Murphy, Donal Harris, Tom Sutter
- **New Faculty Retreat:** October 26th

Updates

- **Grants Accounting (Post-Award Services) joined the Division of Research and Innovation Effective July 1, 2023.**
- **Office of Post-Award Management (OPAM) setup in 2023.**
- **New Cohorts Launched in 2023/24 – NSF REU, NIH Institutional Training**

Research Development



- The **Office of Research Development** assists faculty with their first proposals, organizes large proposals, organizes training, and helps with strategic growth of the UofM capacity.
- **Step 1:** Contact Research Development
- **Step 2:** Access Professional Development
 - A calendar of all the training sessions for academic year 2023-2024. One-on-one sessions are also available on any topic as needed. Recorded training content and slides are available at [this link](#).
 - Compliance is critical, so be sure to review the slides on **Research Compliance** and *complete all required trainings* for human subject research, financial conflicts of interest, export controls, and animal care and use.
- **Step 3:** Finding Funding
 - You can sign up for a [Grant Forward Account](#) and you can request a curated search for funding opportunities based on your publication history by emailing researchdev@memphis.edu.
 - Research and Innovation staff can be contacted for specific funding areas:
 - **Dr. Cody Behles** (cbehles@memphis.edu) – Director, Research Development and Innovation [DoD, EDA, CIBS, Regional Development, Consultants, Research Council]
 - **Dr. Brian Evans** (bevans8@memphis.edu) – Manager, Strategic Research Initiatives [NSF, NIH, CDMRP, CORNET]
 - **Dr. Nichole Saulsberry-Scarboro** (T.N.S@memphis.edu) – Manager & Director, Innovative Nonprofit and Foundation Engaged Research [Foundations, State Engagement, HRSA, NEA, NEH, RISE, PECIR], PHIDEAS
 - **Yuelin Zhu** (yzhu6@memphis.edu) – Electronic Research Systems Coordinator
 - **Dustie Flowers** (dgflowers@memphis.edu) – Proposal Management and Research Development Coordinator

Submitting your proposal/Award Management



The **Office of Research Enterprise Services** is responsible for submitting your proposals to sponsor and the financial management of your award through closeout.

- **Step 4: Meet Your RES Team**
 - **Dr. Terrice Watson** (twnfield@memphis.edu), Assistant Vice President for Research Administration and Compliance.
 - **Stephanie Thompson or Laura Wright** (osp@memphis.edu) will be the pre-award specialist for grants. Your unit may also have a pre-award coordinator (contact your chair for more information).
 - **Lauren Williams** (ospawards@memphis.edu) sets up your awards in the system and transfers them to Post Award Services.
 - **Cheryl Hayes and Mattie Haynes** (opam@memphis.edu) are our Post Award Research Support Analysts.
 - **Linda Heide** (grants@memphis.edu) is the Director of Post Award Services.
- **Step 5: Create your [Cayuse](#) Record**
 - Cayuse is our internal database for tracking sponsored activities and is also used to directly submit most federal grants.
 - Every proposal or research engagement that you submit needs a Cayuse SP record. Make sure you create this as early as possible to notify the OSP team of your intention to submit.

UNIVERSITY OF MEMPHIS
**RESEARCH &
INNOVATION**

We look forward to meeting and working with all of you!

