

MANAGEMENT

WHAT YOU CAN DO WITH IT

- Offers a wide variety of jobs in private, public or government industry
- Involves some aspect of planning, leading, organizing or controlling activities within an organization
- Supplements education in any non business field and increases marketability

CAREER OPPORTUNITIES

- Typical jobs include general manager, restaurant manager, human resource generalist, management trainee, straight-line supervisor, loan administrator, retail store manager, and entrepreneur.
- Graduates may find themselves in entry-level positions at first, but having a management degree qualifies them for mid-level positions at a later point.

SCHOLARSHIPS and INTERNSHIPS

General business scholarships as well as scholarships specifically for management majors are available for qualified students. A variety of internships are available for summer, one semester, or a full academic year.

Course Requirements Major (24 hours)

Valid Catalog: 2013

A minimum 2.25 GPA is required in the major.

Required Courses: (12 hours)

MGMT 3215 (3) Management of Human Resources

MGMT 4420 (3) Organizational Behavior in Business (Prerequisite: MGMT 3110, 3510)

MGMT 4461 (3) Managerial Leadership (Prerequisite: MGMT 3110, 3510)

MGMT 4510 (3) International Business Communication and Negotiation (Prerequisite: MGMT 3510)

or

MGMT 4810 (3) International Management (Prerequisite: MGMT 3110, 3510)

Chooses 4 courses from: (12 hours)

MGMT 3812 (3) Managing Employee Wellness (Prerequisite: MGMT 3110)

MGMT 4240 (3) Compensation and Performance Appraisal (Prerequisites: MGMT 3110, 3215, 3510)

MGMT 4251 (3) Employee Relations (Prerequisites: MGMT 3110, 3215, 3510)

MGMT 4260 (3) Employee Staffing and Development (Prerequisites: MGMT 3110, 3215, 3510)

MGMT 4481 (3) Teamwork and Group Dynamics in Organizations (Prerequisite: MGMT 3110, 3510)

MGMT 4510 (3) International Business Communication and Negotiation (Prerequisite: MGMT 3510)

MGMT 4810 (3) International Management (Prerequisite: MGMT 3110, 3510)

MGMT 4820 (3) Entrepreneurship (Prerequisite: MGMT 3110, 3510)

MGMT 4911 (3) Internship in Management (Prerequisite: 2.75 GPA, 15 hours completed in the UD Core)

A maximum of 6 hours from the following:

COMM 4342 (3) Small Group Communication

HPRM 2330 (3) Managing Hotel and Resort Operations

HPRM 3315 (3) Hospitality Human Resource Management (Prerequisite: MGMT 3110)

HPRM 4350 (3) Properties Development and Planning

MKTG 3410 (3) Consultive Selling

MKTG 4470 (3) Negotiation Skills

PADM 4226 (3) Intro Nonprofit Organizations

Minor: MGMT 3215, 4420, and 6 upper division semester hours in Management

Management Department Chair: Dr. Charles Pierce, (901) 678-4551,
capierce@memphis.edu

MANAGEMENT: Typical 4 year sequence

FRESHMAN Year

	Hours		Hours
ENGL 1010 ¹	3	ENGL 1020 ¹ (ENGL 1010)	3
History ¹	3	ECON 2010	3
Humanities ¹	3	Humanities ¹	3
Elective ²	1-3	MIS 2749	3
MATH 1710 (if needed) ²	3	MATH 1830 (MATH 1710)	3
Semester Total	13-15	Semester Total	15

SOPHOMORE Year

	Hours		Hours
ACCT 2010	3	ACCT 2020 (ACCT 2010, MATH 1710 or 1830)	3
ENGL 2201 or 2202 ¹ (ENGL 1010, 1020)	3	Natural Science with lab ¹	4
COMM 2381 ¹	3	History ¹	3
Natural Science with lab ¹	4	ECON 2020	3
SCMS 2710 (MATH 1830) or MATH 1530	3	Elective ²	3
Semester Total	16	Semester Total	16

JUNIOR Year

	Hours		Hours
MGMT 3510 (MIS 2749)	3	MGMT 4420 (MGMT 3110, 3510)	3
MGMT 3110	3	MGMT elective	3
SCMS 3711 (SCMS 2710 or MATH 1530)	3	FIR 3410 (ACCT 2020, ECON 2020, SCMS 2710 or MATH 1530)	3
MGMT 3215	3	ACCT 3130	3
MIS 3210 (LD business core completed)	3	MTKG 3010	3
Semester Total	15	Semester Total	15

SENIOR Year

	Hours		Hours
MGMT 4510 (MGMT 3510) or MGMT 4810 (MGMT 3110, 3510)	3	MGMT elective	3
MGMT elective	3	MGMT elective	3
MGMT 4461 (MGMT 3110, 3510)	3	International Business ³	3
SCMS 3510 (SCMS 2710 or MATH 1530)	3	MGMT 4710 (MGMT 3110, 3510, graduating senior)	3
Elective ²	3	Elective ²	3
Semester Total	15	Semester Total	15

(Prerequisites)
Effective catalog: 2013

TOTAL Hours: 120 - 122
Total hours required for graduation: 120

¹General Education Requirements

²Electives can be any lower or upper division course offered by the University. Any course specific prerequisites must be met. Student may apply no more than two semester hours of physical activity courses to the minimum degree requirements of 120 hours

³Student must select one of the following: ACCT 4625; ECON 4350, 4351; FIR 4550; HPRM 4400; MIS 4310; MGMT 4510, 4810; MKTG 4530. Course will satisfy both the Major Elective Requirement and the International Business Requirement in the Upper Division Core if selected course is within the student's designated major. If the student uses this course for both the International Business Requirement in the UD Core and a major elective, the student may need an additional 3 hour elective to meet the minimum 120 hours for graduation.