

FINANCE MAJOR

Real Estate Concentration

WHAT YOU CAN DO WITH IT

- Buying, selling or leasing property for residential, commercial or industrial uses
- Managing, financing or evaluating residential, commercial and industrial properties
- Developing subdivisions, shopping centers and other properties

CAREER OPPORTUNITIES

Opportunities in leasing, property management, mortgage lending, corporate real estate analysis, real estate development, appraisal, and brokerage (residential or commercial).

SCHOLARSHIPS AND INTERNSHIPS

- Scholarships are available (from \$250 to \$2000) to a number of students
- Campus and off-campus opportunities through area internship programs, and industry introductory position

REAL ESTATE FRATERNITY

Rho Epsilon/Lambda Alpha, our professional real estate fraternity, meets with top real estate professional at a variety of presentations and field trips. Employment opportunities are realized through the fraternity's Career Night and its resume service.

Course Requirements Major (24 hours)

Valid Catalogs: 2010

A minimum 2.25 GPA is required in the major.

Required Courses: (18 hours)

FIR 3310 (3)	Real Estate Principles
FIR 3720 (3)	Financial Markets (Prerequisite: FIR 3410)
FIR 4320 (3)	Real Estate Finance (Prerequisite: FIR 3410)
FIR 4350 (3)	Real Estate Investment Principles
FIR 4440 (3)	Managerial Finance (Prerequisite: FIR 3410)

FIR 3710 (3) Investments (Prerequisite: FIR 3410)

OR

FIR 4730 (3) Financial Analysis and Certifications (Prerequisite: FIR 3410)

Choose 2 courses from: (6 hours)

FIR 4310 (3)	Real Estate Law
FIR 4340 (3)	Real Estate Appraisal
FIR 4911 (3)	Internship in Finance (2.75 GPA, 15 hours completed in Upper Division Core)
ESCI 4515 (3)	Geographic Information Science (Prerequisite: one of the following: GEOG 1010, 1020, 1301, 3430, 4501 or permission of instructor)

Minor: FIR 3310, 4310, plus six additional upper division hours in real estate approved by the real estate undergraduate career advisor or department chair

Department Chair: Dr. Ron Spahr, (901) 678-5930, rspahr@memphis.edu