

# FINANCE MAJOR

## Banking and Financial Services Concentration

### WHAT YOU CAN DO WITH IT

Whether working in private industry, government, or for non-profit organizations, you can:

- Become a Vice President of Commercial Lending serving the financing needs of business, which may lead to being a Bank President
- Manage savings institutions, credit unions and finance companies
- Conduct securities analysis, manage mutual funds, advise investors, and design optimal investment portfolios
- Design and promote financial products for insurance companies, banks, securities firms and other financial institutions
- Analyze the profitability of alternative investment options and make recommendation of likely investment outcomes

### CAREER OPPORTUNITIES

This concentration will provide students with basic problem-solving and analytical tools necessary to be successful in banking, savings institutions, credit unions, securities firms and investment banks, mutual funds management, managing insurance services firms and finance companies. Banking and Financial services is a rigorous and highly respected field of study that prepares students for career options including VP of Commercial Lending, Bank Manager, Investment Banker, Financial Analyst, Securities Trader, Portfolio Manager, Bank Regulator and Financial Executive. Future employment opportunities in financial services areas are expected to grow at a faster than average rate for business professionals.

### SCHOLARSHIPS and INTERNSHIPS

Many scholarship opportunities are available for qualified students majoring in finance with a concentration in banking and financial services. Paid student internships with banks and financial services institutions are strongly encouraged and are an integral part of the concentration.

### Course Requirements Major (24 hours)

Valid Catalog: 2012

*A minimum 2.25 GPA is required in the major.*

#### Required Courses: (18 hours)

FIR 3720 (3)	Financial Markets (Prerequisite: FIR 3410)
FIR 4440 (3)	Managerial Finance (Prerequisite: FIR 3410)
FIR 4710 (3)	Commercial Banking (Prerequisite: FIR 3410)
FIR 4720 (3)	Management of Financial Institutions (Prerequisites: FIR 3410, 3720)
FIR 4911 (3)	Internship in Finance (2.75 GPA, 15 hours completed in Upper Division Core)

FIR 3710 (3)	Investments (Prerequisite: FIR 3410)
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**OR**

FIR 4730 (3)	Financial Analysis and Certifications (Prerequisite: FIR 3410)
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#### Choose 2 courses as directed: (6 hours)

ECON 3610 (3)	Money and Banking (Prerequisite: ECON 2010)
FIR 3310 (3)	Real Estate Principles
FIR 3810 (3)	Principles of Risk and Insurance
FIR 4011 (3)	Estate Planning and Law of Taxation
FIR 4310 (3)	Real Estate Law
FIR 4320 (3)	Real Estate Finance (Prerequisite: FIR 3410)
FIR 4331 (3)	Stock Portfolio Management – TVA Investment Challenge
FIR 4350 (3)	Real Estate Investment Principles
FIR 4610 (3)	Cases in Managerial Finance (Prerequisite: FIR 4440)
FIR 4810 (3)	Property and Liability Insurance
FIR 4870 (3)	Risk Management

**Minor:** FIR 3720, FIR 4710, FIR 4720

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