

FINANCE MAJOR

Business Finance Concentration

FIR 1220 - Personal Financial Management is recommended for all finance majors during the Freshman year.

WHAT YOU CAN DO WITH IT

Whether working in private industry, government, or for non-profit organizations, you can:

- Develop and monitor operating budgets and financial control systems
- Conduct financial analysis to aid in corporate control, advise investors, and design optimal investment portfolios
- Identify sources of long term project finance and short term working capital needs
- Analyze the profitability of alternative investment options and make recommendation of likely investment outcomes

CAREER OPPORTUNITIES

A wide range of opportunities exists for financial analysts, budget analysts, loan officers, stockbrokers, portfolio managers, investment brokers and other financial advisors. According to U.S. government sources, employment in many finance areas are expected to grow faster than average in the future.

SCHOLARSHIPS and INTERNSHIPS

Many scholarship opportunities are available for qualified students majoring in finance with a concentration in business finance. Internships are available in industrial corporations, banks, thrift institutions and securities firms. **A maximum of 3 credit hours of internship may be used in the major.**

Course Requirements Major (24 hours)

Valid Catalog: 2017

A minimum 2.25 GPA is required in the major.

Required Courses: (12 hours)

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| FIR 3710 (3) | Investments (Prerequisite: FIR 3410) |
| FIR 3720 (3) | Financial Markets (Prerequisite: FIR 3410) |
| FIR 4440 (3) | Managerial Finance (Prerequisite: FIR 3410) |
| FIR 4610 (3) | Cases in Managerial Finance (Prerequisites: FIR 4440) |

Choose 4 courses as directed: (12 hours)

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| FIR 3310 (3) | Real Estate Principles |
| FIR 4011 (3) | Retirement and Estate Planning (Prerequisite: FIR 3410) |
| FIR 4310 (3) | Real Estate Law |
| FIR 4320 (3) | Real Estate Finance |
| FIR 4331 (3) | Stock Portfolio Management – TVA Investment Challenge |
| FIR 4340 (3) | Real Estate Appraisal |
| FIR 4350 (3) | Real Estate Investment Principles |
| FIR 4550 (3) | International Finance (Prerequisite: FIR 3410) |
| FIR 4710 (3) | Commercial Banking (Prerequisite: FIR 3410) |
| FIR 4720 (3) | Management of Financial Institutions (Prerequisites: FIR 3410, 3720) |
| FIR 4721 (3) | Financial Derivative Markets (Prerequisite: FIR 3710) |
| FIR 4730 (3) | Financial Analysis and Certifications (Prerequisite: FIR 3410) |
| FIR 4770 (3) | Security Analysis & Portfolio Management (Prerequisite: FIR 3710) |
| FIR 4870 (3) | Risk Management (Prerequisite: FIR 3410) |
| FIR 4911 (3) | Internship in Finance (FIR 3410, 2.75 GPA, 15 hours completed in UD business, 6 completed hours in major) |
| ECON 4112 (3) | Organizational Economics (Prerequisite: ECON 2020) |
| ECON 4120 (3) | Economic Forecasting (Prerequisite: SCMS 3711 or equivalent) |
| MIS 3775 (3) | Database and Information Management (Prerequisite or corequisite: MIS 3210) |

Minor for Business majors: 3 courses from: FIR 3710, 3720, 4440, 4550, 4610, 4710, 4720, 4721, or 4770

Minor for Non-Business majors: ACCT 2010; ECON 2020; FIR 3410, 3710, 3720 and 6 hours approved by the department chair.

Department Chair: Dr. P.K. Jain; FIR department contact information: (901) 678-5930, fir@memphis.edu

FINANCE MAJOR: Business Finance Concentration
Typical 4 year sequence

FRESHMAN Year

	Hours		Hours
ENGL 1010 ¹	3	ENGL 1020 ¹ (ENGL 1010)	3
ECON 2010	3	History ¹	3
Humanities ¹	3	ECON 2020	3
FIR 1220 or Elective ²	1-3	MIS 2749	3
MATH 1710 (if needed) ²	3	MATH 1830 (MATH 1710)	3
Semester Total	13-15	Semester Total	15

SOPHOMORE Year

	Hours		Hours
ACCT 2010	3	ACCT 2020 (ACCT 2010; MATH 1710 OR 1830)	3
ENGL 2201 or 2202 ¹ (ENGL 1010, 1020)	3	Natural Science with lab ¹	4
COMM 2381 ¹	3	History ¹	3
Natural Science with lab ¹	4	Humanities ¹	3
SCMS 2710 (MATH 1830) or MATH 1530	3	Elective ²	3
Semester Total	16	Semester Total	16

JUNIOR Year

	Hours		Hours
FIR 3410 (ACCT 2010; ECON 2020; SCMS 2710 or MATH 1530)	3	FIR 3710 (FIR 3410)	3
MIS 3210 (LD business core completed)	3	FIR 3720 (FIR 3410)	3
SCMS 3711 (SCMS 2710 or MATH 1530)	3	SCMS 3510 (SCMS 3711)	3
MGMT 3510 (MIS 2749)	3	FIR elective	3
ACCT 3130	3	MGMT 3110	3
Semester Total	15	Semester Total	15

SENIOR Year

	Hours		Hours
FIR 4440 (FIR 3410)	3	FIR 4610 (FIR 4440)	3
FIR elective	3	FIR elective	3
FIR elective	3	International Business ³	3
MKTG 3010	3	MGMT 4710 (MGMT 3110, 3510, graduating senior)	3
Elective ²	3	Elective ²	3
Semester Total	15	Semester Total	15

(Prerequisites)

Effective catalog: 2017

TOTAL Hours: 120-122

Total hours required for graduation: 120

¹General Education Requirements

²Electives can be any lower or upper division course offered by the University. Any course specific prerequisites must be met. Student may apply no more than two semester hours of physical activity courses to the minimum degree requirements of 120 hours

³Student must select one of the following: ACCT 4625; ECON 4350, 4351; FIR 4550; MIS 4310, 4321; MGMT 4510, 4810; MKTG 4530. Course will satisfy both the Major Elective Requirement and the International Business Requirement in the Upper Division Core if selected course is within the student's designated major. If the student uses this course for both the International Business Requirement in the UD Core and a major elective, the student may need an additional 3 hour elective to meet the minimum 120 hours for graduation.