#### **VITAE**

## PERSONAL DATA

## Allison Potter, Ph.D.

Home: 901-283-4673 E-Mail: apotter@memphis.edu allisonppotter@gmail.com

EDUCATION					
<b>DEGREE</b>	<u>DISCIPLINE</u>	<u>INSTITUTION</u>	<b>YEAR</b>		
B.S.	Accounting	Arkansas State University	1986		
M.B.A	Business	Arkansas State University	1988		
Ph.D.	Educational Psychology and Research	University of Memphis	2004		

# COMMITTEES/TEAMS/MEMBERSHIPS Master of Science in Finance (MSF) Faculty Advisor

Educational Course Monitor Committee (MAAR) Member

Memphis Area Association of Realtors (MAAR)

Member

Institute of Real Estate Management (IREM)

Member

Undergraduate Curriculum Committee – Dept of Finance Member

Educational Advisory Board, Memphis Branch of
The Federal Reserve Bank of St. Louis

Member

Financial Planning Association (FPA)

Member

FCBE Morgan Morton Study Abroad Committee

Member

Member

University-wide Study Abroad Committee

EXPERIENCE				
<b>DEPARTMENT/INSTITUTION</b>	<u>PERIOD</u>			
Department of Finance, Insurance, and	2020 -			
Real Estate in the FCBE, The University of Memphis	present			
Crye-Leike Real Estate Services, East	2022 -			
Memphis Office	present			
Sparks Bureau of Business & Economic	2007 - 2019			
Research, The University of Memphis				
Department of Finance, Insurance, and	2018 - 2019			
Real Estate in the FCBE, The University				
of Memphis				
Department and Academic Counseling,	2015 - 2019			
The University of Memphis				
	DEPARTMENT/INSTITUTION Department of Finance, Insurance, and Real Estate in the FCBE, The University of Memphis Crye-Leike Real Estate Services, East Memphis Office Sparks Bureau of Business & Economic Research, The University of Memphis Department of Finance, Insurance, and Real Estate in the FCBE, The University of Memphis Department and Academic Counseling,			

Adjunct Professor	Department of Counseling, Educational	2002 - 2018
	Psychology and Research	
	The University of Memphis	
Research Associate	Center for Research in Educational	2000 - 2007
	Policy	
Adjunct Professor	The University of Memphis	1995-1999
	ASU-Mid-South Community College,	
Staff Accountant/Auditor	West Memphis, AR	1993-1997
	Dodge, Thomas, Goss and Owens, CPAs,	
Field Auditor	West Memphis, AR	1988-1992
	Division of Legislative Audit, State of	
	Arkansas, Little Rock, AR	
	,	

#### RECENT COURSES TAUGHT

Personal Financial Management, Real Estate Principles, Cases in Financial Planning, Field Experiences in Finance Department of Finance, Insurance, and Real Estate, Fogelman College of Business & Economics (FCBE)

Honors Finance Class Helen Hardin Honors College

ACAD Academic Strategies Academic Counseling Department

Introduction to Educational

Department of Counseling, Educational

Research

Psychology and Research

#### **INVITED PRESENTATIONS**

*Financial Literacy Basics*, MEMBound Day, Fogelman College of Business & Economics, The University of Memphis, September 2021.

Banking Basics: Page One Economics. Federal Reserve Bank of St. Louis, Memphis Branch, Teacher Training for Finance Course Certification. Memphis, TN April 2021 and August 2021.

*Individual Income Tax: The Basics and New Changes, Focus on Finance.* Federal Reserve Bank of St. Louis, Memphis Branch, Teacher Training for Finance Course Certification. Memphis, TN April 2021 and August 2021.

Financial Literacy and Education in the Community, Financial Education Series presented by the CFA Society of Memphis and the FISC Center at the University of Memphis. Spring semester, 2021

Financial Education and Finance Focus, FCBE Recruitment Week, The University of Memphis, October 2020.

Fast Cash and Payday Loans, Focus on Finance. Federal Reserve Bank of St. Louis, Memphis Branch, Teacher Training for Finance Course Certification. Memphis, TN October 2019.

Graduate Student Association Financial Presentation. Graduate Student Association monthly meeting. Ned McWherter Library, The University of Memphis, Memphis, TN September 2019

Memphis Economic Study for Paragon Bank, Sparks Bureau of Business and Economic Research, September 2019.

Financial Literacy for High School Students. Summer Business Institute. Fogelman College of Business and Economics, The University of Memphis, Memphis, TN July 2019

Dorthy Day House Economic Impact Study, Sparks Bureau for Business and Economic Research, Apri 2019.

*Individual Income Tax: The Basics and New Changes, Focus on Finance.* Federal Reserve Bank of St. Louis, Memphis Branch, Teacher Training for Finance Course Certification. Memphis, TN March 2019.

*Educational Research: Survey Methods.* University of Tennessee College of Pharmacy, Dr. Shelley White-Means Research Class. Memphis, TN October 2018.

*Educational Research: Survey Methods.* University of Tennessee College of Pharmacy, Dr. Shelley White-Means Research Class. Memphis, TN October 2017.

*Educational Research: Survey Methods.* University of Tennessee College of Pharmacy, Dr. Shelley White-Means Research Class. Memphis, TN October 2016.

SES Institute: Biopharmaceutical Technology Center Institute. Great Lakes West Comprehensive Assistance Center and Learning Point Associates, Seven State Regional Meeting, Madison, WI, February 22 & 23, 2007.

Supplemental Educational Services: Sharing Challenges and Strategies for Success. 2006 Meeting of the State Education Agencies, Council of Chief State School Officers, Silver Spring, MD, October 17, 2006.

State Evaluation of SES. Center on Innovation and Improvement, Institute for School Improvement and Education Options, Des Plaines, IL, September 25-26, 2006.

Regional Supplemental Educational Services: Sharing Challenges and Strategies for Success. Northwest Regional Educational Laboratory and Northwest Regional Comprehensive Center, Portland, OR, September 21, 2006.

Evaluation of Supplemental Educational Services -Review and Discussion of Data Collection Instruments, The Mid-Continent Comprehensive Center at the University of Oklahoma, Norman, OK, August 16, 2006

PROFESSIONAL SERVICE				
Trainer	School Observation Measure Tool Training for Learning	- / /		
Trainer	Point Associates Site Researchers, Naperville, IL	9/27/2006		
Presenter	Charter School and FEPSI Overview, Teacher-in-service workshop, City University Charter School, Memphis, TN	7/10/2006		

Beginning Principals Academy, Nashville, TN	4/2007,
School Climate Inventory and	4/2006,
Principal Self-Assessment	3/2005,
1	6/2004,
	6/2003,
	5/2002
Charter Cahaal and EEDCI Overview, Tarahan in garvier	3/2002
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workshop, Memphis Business Academy Charter School, Memphis, TN	2/10/2006
School Observation Measure Tool Training for CSR Site	1/9/2006
Researchers, Decater, IL	1/7/2000
School Observation Measure Tool Training for TN Charter	11-30-2005
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School Observation Measure Tool Training for	
Comprehensive School Reform Site Researchers, Bowling	9/23/2005
Green, KY	
School Observation Measure Tool Training for CSR Site	2/15/2005
e e e e e e e e e e e e e e e e e e e	3/17/2005
	9/2004—
City Chirtersity Charter School, Wemphils City Schools	4/2005
Englisher Academy Dealtonound and Evaluation Tacahan	4/2003
•	4/2002
in-service workshop, Millington Central High School, Millington, TN	4/2003
	School Climate Inventory and Principal Self-Assessment  Charter School and FEPSI Overview, Teacher-in-service workshop, Memphis Business Academy Charter School, Memphis, TN School Observation Measure Tool Training for CSR Site Researchers, Decater, IL School Observation Measure Tool Training for TN Charter School Site Researchers, Memphis, TN School Observation Measure Tool Training for Comprehensive School Reform Site Researchers, Bowling Green, KY School Observation Measure Tool Training for CSR Site Researchers, Nashville, TN City University Charter School, Memphis City Schools  Freshman Academy Background and Evaluation, Teacher-in-service workshop, Millington Central High School,

#### RESEARCH/SCHOLARSHIP/CREATIVE ACTIVITES

#### **Certifications**

State of Tennessee Real Estate License, May 2022. Bloomberg Market Concepts certification, December 2021.

#### **Awards**

Academic Member of the Year, Institute of Real Estate Management, October 2022

#### **Book Chapters**

Potter, A., Ross, S.M., E. Goldfeder, & A.J. McDonald (2007). *Small High Schools* in Borman, K. M., Cahill, S. E., and Cotner, B. A. (Eds.). <u>The Praeger Handbook of American High Schools</u> (pp. 364-366). Westport, CT: Praeger.

# Journal Publications, Research Papers, and Technical Reports

Potter, A., (2019) *Dorothy Day House Economic Impact Study*. Memphis, TN: The University of Memphis, Sparks Bureau of Business and Economic Research.

Gnuschke, J., Wallace, J., Potter, A., Hanson, R. (2019) *Outlook 2019, Memphis Economic Study*. Sponsored by Paragon Bank. Memphis, TN: The University of Memphis, Sparks Bureau of Business and Economic Research.

- Gnuschke, J., Wallace, J., Potter, A., Hanson, R. (2018) *Outlook 2018, Memphis Economic Study*. Sponsored by Paragon Bank. Memphis, TN: The University of Memphis, Sparks Bureau of Business and Economic Research.
- Potter, A., Ross, S.M., Redding, S. (2007). Supplemental Educational Services Evaluations, BackTalk. *Phi Delta Kappan*, 88(6), 479.
- Potter, A., Ross, S.M., Paek, J., McKay, D., Pribesh, S.L., Nunnery, J.A. (2007). Supplemental Educational Services: Evaluation Report for 2005-2006 (Prepared for Commonwealth of Virginia, Department of Education). Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., Ross, S.M., Paek, J., McKay, D., Munoz, M. (2007). *Supplemental Educational Services: Evaluation Report for 2005-2006 (Prepared for Kentucky Department of Education)*. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., Ross, S.M., Paek, J., McKay, D., Ashton, J., & Sanders, W.L. (2007). Supplemental Educational Services: Evaluation Report for 2005-2006 (Prepared for Tennessee Department of Education). Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., Paek, J., McKay, D. (2006). Georgia Southern University Professional Development District: Second Year FIPSE Evaluation Report (Prepared for Georgia Southern University). Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., Ross, S.M., Nunnery, J. & McDonald, A.J., (2006). *Supplemental Educational Services: Evaluation Report for 2004-2005 (Prepared for Tennessee Department of Education)*. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., Ross, S.M., & Nunnery, J. (2006). Supplemental Educational Services: Evaluation Report for 2004-2005 (Prepared for Louisiana Department of Education). Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Grant, M. M., Ross, S. M., Wang, W., & Potter, A. (2005). Computers on wheels; an alternative to 'each one has one.' *British Journal of Educational Technology*, 36(6), 1017-1034.
- Potter, A., Ross, S.M., & McDonald, A.J., (2005). Supplemental Educational Services: Evaluation Report for 2003-2004 (Prepared for Tennessee Department of Education). Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., Avis, A., & McDonald, A.J., (2005). *Georgia Southern University Professional Development District: First Year FIPSE Evaluation Report (Prepared for Georgia Southern University)*. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.

# Non-refereed Publications (Manuals and instruments)

- Potter, A., McDonald, A.J., & Ross, S.M. (2007) Supplemental Educational Services: District, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires –State of Alabama. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2006) Supplemental Educational Services: District, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires –State of North Carolina. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2006) Supplemental Educational Services: District, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires –State of Texas. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2006) Supplemental Educational Services: Division, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires Commonwealth of Virginia. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2006) Supplemental Educational Services: Parent Questionnaire –State of Illinois. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2006) Supplemental Educational Services: District, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires—State of Kentucky. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2005) Supplemental Educational Services: District, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires—State of Tennessee. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Ross, S.M. (2005) Supplemental Educational Services: Parish, Principal/Site Coordinator, Teacher, Parent, and Provider Questionnaires –State of Louisiana. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A., McDonald, A.J., & Avis, A. (2004) *Georgia Southern University Teacher and University Questionnaires*. Memphis, TN: The University of Memphis, Center for Research in Educational Policy.
- Potter, A. (2002) *Ninth Grade Academy Teacher and Student Questionnaires Millington High School.* Memphis, TN: The University of Memphis, Center for Research in Educational Policy.

#### REFEREED CONFERENCE PRESENTATIONS

- Potter, A., Paek, J., McKay, D. (2007). *Georgia Southern University Professional Development District: Outcomes for the First Two Years*. Paper presented at the annual meeting of the American Educational Research Association. Chicago, IL.
- Potter, A., Alberg, M. (2006). *Assessment Strategies for Beginning Principals*. Paper presented at Phi Delta Kappa International's Summit on Public Education 2006. Washington, D.C.
- Potter, A. (2006). *Beginning Principals Perceptions of Job Performance*. Paper presented at the annual meeting of the American Psychological Association. New Orleans, LA.
- Potter, A., Ross, S.M., (2006). *Evaluation of Supplemental Educational Services in Tennessee*. Paper presented at the Consortium for Research on Educational Accountability and Teacher Evaluation. Dallas, TX.
- Potter, A., Avis, A. & McDonald, A.J. (2006). *University and School District Collaborations: First-Year Results from a Professional Development District*. Paper presented at the annual meeting of the American Educational Research Association. San Francisco, CA.
- Potter, A. & Ross, S.M. (2004). *High School Reorganization: The Effects of a Freshman Academy Program on Teachers, Students, and Administrators*. Paper presented at the annual meeting of the American Educational Research Association. San Diego, CA.
- Potter, A. & McDonald, A.J. (2003). *School Climate in High Schools: What Makes a Difference?* Paper presented at the annual meeting of the Mid-South Educational Research Association. Biloxi, MS.
- Potter, A., Bailey, G., Bauer, S., Franklin, K., & Kondric, L. (2003). *Graduate Student Transitions: Moving Successfully into Education from a "Foreign" Discipline*. Symposium at the annual meeting of the Mid-South Educational Research Association. Biloxi, MS.
- Potter, A. (2003). High School Reform: First Year Results of a North Central Urban District.
- Poster displayed at the Annual Student Research Forum of The Graduate School and The University Honors Program. Memphis, TN.
- Potter, A. (2002). *Smaller Learning Communities: A Ninth Grade Academy Initiative*. Paper presented at the annual meeting of the Mid-South Educational Research Association. Chattanooga, TN.
- Potter, A. (2001). How do Teacher Perceptions Effect the Implementation of Cooperative Learning Programs in School Reform Models? Paper presented at the annual meeting of the Mid-South Educational Research Association. Little Rock, AR.