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**CAPITALIZE ON HOME ADVANTAGE**

The Fogelman College of Business & Economics (FCBE) Finance, Insurance and Real Estate (FIR) Department offers the only program in the Mid-South, and is one of just four in Tennessee, that is endorsed by the national CFP Board to meet its educational standards required to become a CFP® professional.

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For more information on becoming a Certified Financial Planner™, visit [cfp.net/become](http://cfp.net/become).

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**FINANCIAL PLANNING EDUCATIONAL PROGRAM/TRACK**

Get 26% Higher Earnings Than Other Financial Advisors When You Become a CFP® Professional

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[FOGelman COLLEGE OF BUSINESS & ECONOMICS](http://FOGelman.COM)
PLAN FOR YOUR FUTURE
WITH A FINANCIAL PLANNING CERTIFICATE

COMPLETE ONE PROGRAM TO TAKE THE CFP® CERTIFICATION EXAM

2 RESULTS
• Gains credit toward FIR degree
• Earns Financial Planning Certificate

6 COURSES
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CAREER GAINS
• 7% growth in employment of personal financial advisors, projected from 2018-28
• 9th in Best Business Jobs
• 19th in Best Paying Jobs
• 26% higher earnings by CFP® professionals than other financial advisors

BOOMING FIELD
Opportunities in the financial planning field are predicted to be in abundance, as 98 million Americans approach retirement by 2060 and are likely to seek advice. In addition to longer lifespans leading to longer retirement, traditional pension plans are expected to be redefined, further increasing the demand for financial planning services.

OPEN DOOR TO OCCUPATION OPPORTUNITIES
Financial Planners
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Attorneys
Stock Brokers
Investment Advisors
Insurance Producers
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ADVANCEMENT FOR ALL
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Use the UofM Cost of Attendance Estimator at umwa.memphis.edu/estimator to receive a tuition estimate for obtaining a Financial Planning Certificate, and make special note of the fees to add to your estimate.